



AFRICA

MSD Engineering and Mining Supplies CC

14 October 2020

Attention: Cindy Duncan

Dear Mam,

Subject: letter of appointment 'distributorship'

We are pleased to confirm your appointment as a Gorman-Rupp Africa 'Pumptron' "Sole" sub-distributor, Subject to the terms and conditions of our standard contract. This letter serves to confirm that only MSD Engineering are authorized to distribute Gorman-Rupp Africa "Pumptron" related equipment in the allocated territory. This prohibits any other distributor from operating within MSD's territory.

• **Products**

Gorman-Rupp and Franklin Muller grinders and screening systems will represent the products included in the Distributorships agreement.

• **Target Markets and Segmentation**

Markets and customers to be include consulting engineers for the Water/Wastewater and Irrigation Industries; Wastewater end-users and contractors, Industrial effluent end users; Irrigation end-users; Construction companies and any other markets and/or industries which suit Gorman-Rupp Africa "Pumptron" product range.

• **Territory**

This will include the Tlokwe City, Marafong city, Westonaria, Randfontein and Mogale City. Included in this territory are the following mining groups; Sibanye, Anglo Gold Ashanti, Harmony Gold Mine, Gold One, First Uranium, Rand Uranium and Goldfields Shard Services.

Yours Faithfully,

A handwritten signature in black ink, appearing to read 'Jaques'.

Jaques Terblanche
Regional Sales Manager.

GORMAN-RUPP PUMPS | AFRICA (PTY) LIMITED REGISTRATION NO. 2012/139887/07

P.O. Box 25086 | East Rand 1462 | South Africa | Phone: +27 11 397 3536 | Fax: +27 11 397 3512 | info@gormanrupp.co.za | www.gormanrupp.co.za

2 Kelly Road | Jet Park 1459 | South Africa

Directors: JS Gorman (USA); BP Bayett; MT Fick; ML Kreinbihl (USA); RD Pittenger (USA); KB Taylor

